

## **The Complete Book of Real Estate Contracts**

Mark Warda



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Buying or selling property is a big decision. You want to make sure the contract you sign is the one that best fits your needs. But most of us are not even sure what we need or what is required by law. The Complete Book of Real Estate Contracts is here to help you put together the perfect deal.

Inside, find everything you need to create a complete contract. Review your options with each clause and learn both the buyer's and seller's position. Regardless of who is writing the document, knowing what the other side is thinking will give you the negotiating advantage. For every item in your contract, learn the following:

- Definition
- Options
- Buyer's View
- Seller's View

Key forms and clauses to build your own ideal real estate contract!

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