



Expensive Sentences: Debunking the Common Myths that Derail Decisions and Sabotage Success

Jack Quarles

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Conversations have consequences. Discussions lead to decisions that shape the future for individuals, families, companies, and nations.

Too often these decisions are derailed by faulty logic and false constraints. These pitfalls are not simply hidden, but deviously veiled in the guise of wisdom, truth, and common sense.

Expensive Sentences exposes the clichéd wisdom that leads to lost time, money, and opportunity. Readers will discover how to hear decision-making traps in real time, and learn to guide teams back to fact and logic that will lead to better outcomes.

Through historic examples, business stories, and personal anecdotes drawn from decades of experience, the author illustrates the prevalence and impact of flawed reasoning. Equally important, the book includes a clear path to improvement: sample text to upgrade conversations and exercises to correct assumptions and clarify solutions.

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